

THE SMART SOYBEAN SOLUTIONS

we ensure that the industry standards in the work processes

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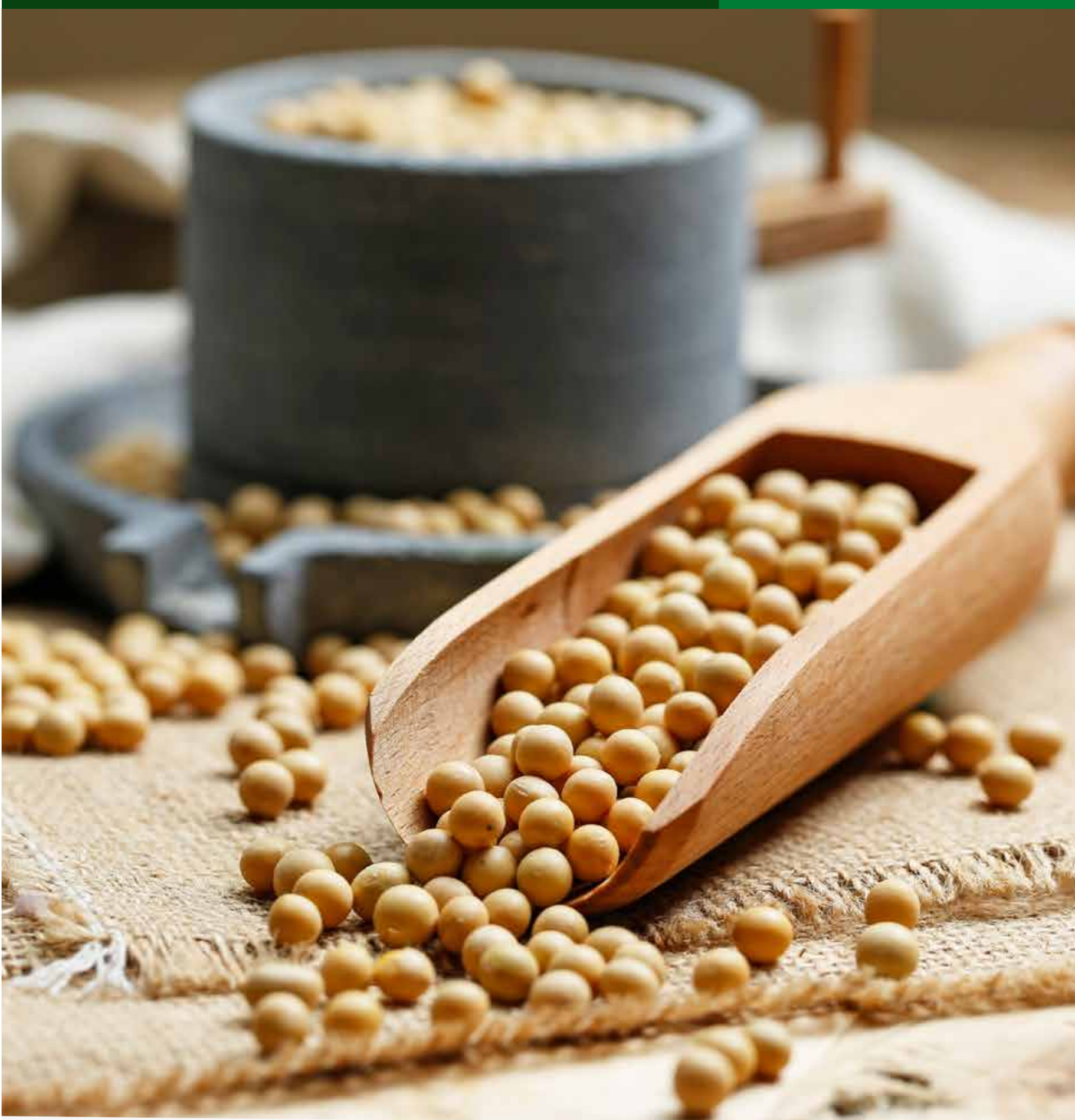

THE SMART SOYBEAN SOLUTIONS FOR QUALITY LIFE.



SUPER FRESH AND HIGH QUALITY SOYBEAN PRODUCTS.



USING THE LATEST TECHNOLOGY TO EXTRACT THE SOYBEAN PRODUCTS.



About Us

At Al Safa we strive to expand the market share by our strong foothold in the Egyptian market, and our honorable history in the field. In addition to, our main objective to expand its footprint in the Asian and African Markets and also diversifies its activities.

Our Strength Points

- Quality Commitment**
 At Al Safa we are committed to provide outstanding products, through putting our experience at the heart of everything we do, to guarantee the maximum quality standards.
- Good Reputation**
 At Al Safa we believe that "A good reputation attracts business better than any advertising" we've built our reputation over the years through the honest cooperation with the top world partners and suppliers.
- Global Presence**
 At Al Safa we distribute locally on a wide scale and export to the major destinations globally.
- Strategic Authority**
 At Al Safa we own, manage and operate the strategic assets at key points of the value chain.
- Management Skills**
 At Al Safa we have outstanding risk management tools and techniques, combined with the best-in-class merchandising and research skills.

Our Values



INTEGRITY

"The supreme quality for leadership is integrity"
 So at Al Safa we believe that honesty is the best gift we can give to our customers, stakeholders, partners and our employees. At Al Safa the integrity is our principled behavior model and the sound of business ethics.
 Every member of Al Safa should feel respected, heard, and valued. This is the way we treat our team to develop our business and to be up-to-date



CUSTOMER CENTRICITY

"Walk the walk" don't just "talk the talk"
 At Al Safa, we've succeeded to become a customer centric company, by understanding our customers and make them our first priority. Also, all our team is aligned with this core value to meet our customers' needs before they even know they have them. On the other hand, we develop our machines, production lines and market share globally.



INNOVATION

We always believe "there's a way to do it better... find it!"
 (Think, Learn, Develop, Create, Innovate, Discover) are the key to keeping Al Safa's position in a very competitive market. Behind every success story there are true people who have believed in the objectives, embraced the values and worked hard, to find solutions and ideas to keep their position on the top of the pyramid.

GREAT TEAM

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Meet Our Great Team

One of our key strengths is our prominent Board of Directors/Managers.

Al Safa Management team comprises passionate professionals from varied functional background with decades of rich industry experience. Their hands-on approach is a key asset in decision-making and in our development strategy.

It's worth to mention, the dedicated and experienced leaders are the main reason to make Al Safaa a market leader in the Soybean industry, they have successfully delivered outstanding results in challenging times.



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Office Days

SUN - THU: 09 AM - PM

FRI - SAT: Enjoy Day

CAREERS

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Join Our Team

We are building a great company and we're expanding!
We're honored if you join us.



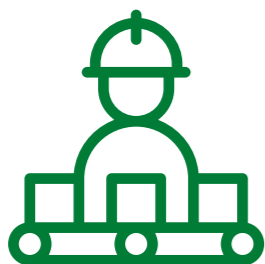
SALES

Sales representatives sell retail products, goods and services to customers. Sales representatives work with customers to find what they want, create solutions and ensure a smooth sales process. ... Often, there sales representatives will have a combination inside/outside sales job.

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Accounting

Documents financial transactions by entering account information. Recommends financial actions by analyzing accounting options. ... Guides accounting clerical staff by coordinating activities and answering questions. Reconciles financial discrepancies by collecting and analyzing account information.

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Filling Machine Operator

Observe machine operations to ensure quality and conformity of filled or packaged products to standards. Adjust machine components and machine tension and pressure according to size or processing angle of product.

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Driver

Responsible for delivering packages to clients in a timely manner, working on nights and weekends and ensuring that vehicles are always ready for use, among other duties. Drivers will need to lift heavy objects and load them into their vehicles, requiring upper body strength and physical stamina.

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Human resources

specialists are responsible for recruiting, screening, interviewing and placing workers. They may also handle employee relations, payroll, benefits, and training. Human resources managers plan, direct and coordinate the administrative functions of an organization.

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Technical Support

Will be tasked with monitoring and maintaining an organisation's computer systems and networks. You will be responsible for diagnosing any hardware or software faults with these systems and will solve the issues either in person or over the phone.

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Sales

Responsibilities

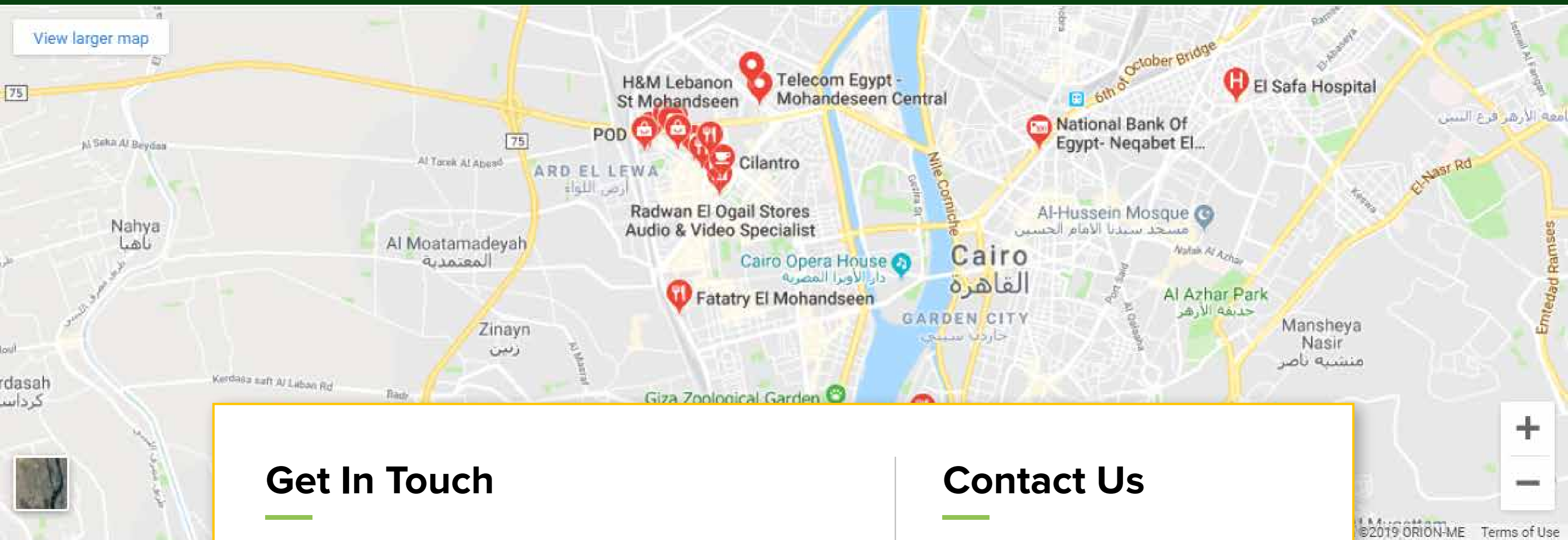
- ✔ Present, promote and sell products/services using solid arguments to existing and prospective customers
- ✔ Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- ✔ Establish, develop and maintain positive business and customer relationships
- ✔ Reach out to customer leads through cold calling
- ✔ Expedite the resolution of customer problems and complaints to maximize satisfaction
- ✔ Achieve agreed upon sales targets and outcomes within schedule

Requirements

- ✔ Proven work experience as a sales representative
- ✔ Excellent knowledge of MS Office
- ✔ Familiarity with BRM and CRM practices along with ability to build productive business professional relationships
- ✔ Highly motivated and target driven with a proven track record in sales
- ✔ Excellent selling, communication and negotiation skills
- ✔ Prioritizing, time management and organizational skills
- ✔ Ability to create and deliver presentations tailored to the audience.

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